

## 114132 – SALESNET – OPTION TO HIDE WAS/NOW PRICING WHEN CURRENT PRICE LOWER THAN ORIGINAL PRICE AND SUPPRESS MARK UPS

### 1 INTRODUCTION

SalesNet displays WAS/NOW pricing when the current price is different to the original price (i.e. price scheme without from/to dates) on both stock and indent order entry for mark downs and mark ups. Some wholesalers find communicating price changes to retailers has a negative impact on future sales. In order to suppress WAS/NOW pricing, these sites update the original price scheme.

Configuration options have been added to hide WAS/NOW pricing on stock and indent catalogues. Mark up pricing has been suppressed on both order types. From 2019.2 onwards, mark ups will always be suppressed.

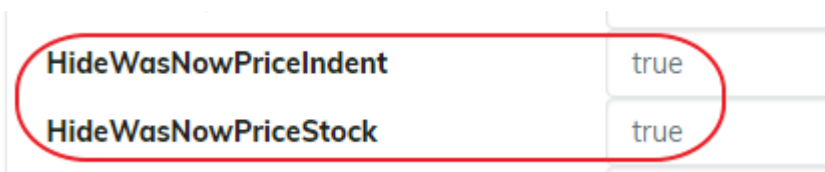
### 2 BENEFITS

- ✓ Greater flexibility to control whether markdowns should be shown to retailers
- ✓ Can maintain history of price changes without having to change the original price scheme
- ✓ Price increases not communicated to retailers

### 3 SETUP

#### 3.1 DEPLOYMENT CONSOLE

New configuration settings added to suppress WAS/NOW pricing when the current price is less than the original price.



<b>HideWasNowPriceIndent</b>	Defaults to false. When true, hides WAS/NOW markdown pricing for indent orders.
<b>HideWasNowPriceStock</b>	Defaults to false. When true, hides WAS/NOW markdown pricing for stock orders.

#### 4 DESCRIPTION / USAGE

When the new configuration settings are set to true, WAS/NOW pricing is suppressed and SalesNet displays the current price for both stock and indent orders. Price increases are always suppressed on both order types.

Eg:

Sell prices by Style 1DRES0055 DRESS MAXI

Sales Price Scheme	Description	PriceBy	Price	FromDate	ToDate	Currency	Sync From Formula
AU Wholesale	AU Wholesale	Style	72.99	01/08/2018		Australian dollars	<input type="checkbox"/>
AU Wholesale	AU Wholesale	Style	75.00			Australian dollars	<input type="checkbox"/>
AU Wholesale	AU Wholesale	Style	73.50	01/09/2019		Australian dollars	<input type="checkbox"/>
Independent		Style	0.00	01/03/2015	31/03/2015	Australian dollars	<input type="checkbox"/>
RETAIL CHAD	RETAIL Chadstone	Style	50.00	07/04/2017	17/04/2017	Australian dollars	<input type="checkbox"/>
RETAIL CHAD	RETAIL Chadstone	Style	89.95	30/03/2017	06/04/2017	Australian dollars	<input type="checkbox"/>
RETAIL CHAD	RETAIL Chadstone	Style	79.95	30/03/2017	30/03/2017	Australian dollars	<input type="checkbox"/>

**Current Price** (indicated by a red arrow pointing to the 72.99 price in the first row)



#### ORDER REFERENCE

Stock Order 8-Jul

All Specials  
Change catalogue

SEARCH

Specials ★

Product Range ▲

Product Group ▲



DRESS MAXI

1DRES0055

72.99 AUD



LLD LITTLE LACE DRESS

DRES0018

10.00 AUD